

**Price List in €**  
**Liquid Concentrates**  
 valid until: 06 / 2015

**BODY CARE**

**Normal Hair Shampoos-** the basis of these products are surfactants and care substances, made of vegetable raw materials.

The **DILUTION** for each product is **1:5 (1 part concentrate, 5 parts water)**

Articles Number	Product	ex works in EURO (€) incl. container 1000 kg	DILUTION	survey product-price of the dilution in Euro (€) without bottle / label etc.		
				500 ml	300 ml	200 ml
26503	Shampoo Apricot (SNA)	2.783,00	5	0,232	0,139	0,093
26114	Shampoo Herbs (SHE)	2.890,00	5	0,241	0,145	0,096
26115	Shampoo Green Apple (SGA)	2.737,00	5	0,228	0,137	0,091
26116	Shampoo Rose (SR)	2.834,00	5	0,236	0,142	0,094
26117	Shampoo Birch Tree (SBT)	2.897,00	5	0,241	0,145	0,097
26118	Shampoo Honey (SHO)	2.906,00	5	0,242	0,145	0,097

**Special Hair Shampoos** - these products are made of a combination of different and mild surfactants, betain and specific additives.

The **DILUTION** for each product is **1:4 (1 part concentrate, 4 parts water)**

Articles Number	Product	ex works in EURO (€) incl. container 1000 kg	DILUTION	survey product-price of the dilution in Euro (€) without bottle / label etc.		
				500 ml	300 ml	200 ml
26105	Shampoo Baby Uni (SBU)	3.313,00	5	0,276	0,166	0,110
26107	Shampoo Baby Boy (SBB)	3.314,00	5	0,276	0,166	0,110
26108	Shampoo Baby Girl (SBG)	3.314,00	5	0,276	0,166	0,110
26119	Shampoo Greasy Hair (SGH)	3.697,00	4	0,370	0,222	0,148
26120	Shampoo Every Day (SED)	3.098,00	5	0,258	0,155	0,103
26121	Shampoo Every Day Pearl bright. (SEDP)	3.230,00	4	0,323	0,194	0,129
26123	Shampoo Dry Hair (SDH)	3.722,00	4	0,372	0,223	0,149
26124	Shampoo Balsam (SB)	3.262,00	4	0,326	0,196	0,130
26504	Shampoo Dandruff C. (SDC)	4.152,00	4	0,415	0,249	0,166
26127	Shampoo Wheat protein (SWP)	4.497,00	4	0,450	0,270	0,180
26136	Shampoo Silk protein (SSP)	4.730,00	4	0,473	0,284	0,189
26169	Shampoo Extra (SE)	4.556,00	4	0,456	0,273	0,182
26191	Shampoo with Extra Strong Conditioner (SESC)	4.105,00	4	0,411	0,246	0,164

## Price List in € Liquid Concentrates

valid until: 06 / 2015

**Shampoos** with vegetable extract - these products are made of different, mild surfactants and naturally vegetable extracts.

The **DILUTION** for each product is **1:4 (1 part concentrate, 4 parts water)**

Articles Number	Product	ex works in EURO (€) incl. container 1000 kg	DILUTION	survey product-price of the dilution in Euro (€) without bottle / label etc.		
				500 ml	300 ml	200 ml
26130	Shampoo Nettle Extract (SNE)	4.418,00	4	0,442	0,265	0,177
26131	Shampoo Henna Extract (SHNE)	4.404,00	4	0,440	0,264	0,176
26135	Shampoo Camomile Extract (SCE)	4.455,00	4	0,446	0,267	0,178
26141	Shampoo Herbs Extract (SHRE)	4.429,00	4	0,443	0,266	0,177
26175	Shampoo Ginkgo Extract (SGIE)	4.871,00	4	0,487	0,292	0,195
26187	Shampoo Green Tea Extract (SGTE)	4.662,00	4	0,466	0,280	0,186
26188	Shampoo Eucalyptus Extract (SEU)	4.330,00	4	0,433	0,260	0,173

**Shower-Bath Lotion** - mild, pleasant foam and grease re-forming delayer prevent the skin from drying up. The **DILUTION** for each product is **1:4 (1 part concentrate, 4 parts water)**

Articles Number	Product	ex works in EURO (€) incl. container 1000 kg	DILUTION	survey product-price of the dilution in Euro (€) without bottle / label etc.		
				500 ml	300 ml	200 ml
26134	Shower gel Normal Men (SGNM)	3.007,00	4	0,301	0,180	0,120
26138	Shower gel Clear Uni (SGCU)	3.055,00	4	0,306	0,183	0,122
26139	Shower & Creme (SC)	3.314,00	4	0,331	0,199	0,133
26147	Shower gel Normal Lady (SGNL)	3.151,00	4	0,315	0,189	0,126
26192	Shower gel Carribean Lemon (SGCL)	3.344,00	4	0,334	0,201	0,134

### Special Shower-Bath Lotion.

The **DILUTION** for each product is **1:4 (1 part concentrate, 4 parts water)**

Articles Number	Product	ex works in EURO (€) incl. container 1000 kg	DILUTION	survey product-price of the dilution in Euro (€) without bottle / label etc.		
				500 ml	300 ml	200 ml
26140	Shower gel Fresh (SGF)	4.497,00	4	0,450	0,270	0,180
26146	Shower gel with Eucalyptus (SGE)	3.172,00	4	0,317	0,190	0,127

## Price List in € Liquid Concentrates

valid until: 06 / 2015

### Bubble Bath.

Please note the **DILUTION** for each product!

For example: **Dilution "5"** means **1 part concentrate, 5 parts water.**

Articles Number	Product	ex works in <b>EURO (€)</b> incl. container 1000 kg	<b>DILUTION</b>	survey product-price of the dilution in <b>Euro (€)</b> without bottle / label etc.		
				500 ml	300 ml	200 ml
26101	Bubble bath Rose (BR)	2.900,00	5	0,242	0,145	0,097
26137	Bubble bath Rose Pearl brightn. (BRP)	3.168,00	5	0,264	0,158	0,106
26143	Bubble bath Exotic Pearl brightn. (BEP)	3.151,00	5	0,263	0,158	0,105
26193	Bubble bath Pine Needle (BPN)	2.325,00	5	0,194	0,116	0,078
26170	Baby Bath conc. (BBC)	3.899,00	4	0,390	0,234	0,156

### Liquid Soaps

Please note the **DILUTION** for each product!

For example: **Dilution "5"** means **1 part concentrate, 5 parts water.**

Articles Number	Product	ex works in <b>EURO (€)</b> incl. container 1000 kg	<b>DILUTION</b>	survey product-price of the dilution in <b>Euro (€)</b> without bottle / label etc.		
				500 ml	300 ml	200 ml
26103	Liquid soap (LS)	2.960,00	5	0,247	0,148	0,099
26197	Liquid soap Rose (LSR)	3.025,00	5	0,252	0,151	0,101
26132	Profes. Hand soap extra degreas. (PHSE)	3.234,00	4	0,323	0,194	0,129
26155	Professional hand soap (PHS)	2.940,00	4	0,294	0,176	0,118
26500	Baby Antibacterial Liquid Soap Green Apple (BALSGA)	4.409,00	5	0,367	0,220	0,147
26501	Baby Antibacterial Liquid Soap Melon (BALSM)	4.450,00	5	0,371	0,223	0,148
26502	Baby Antibacterial Liquid Soap Tutti Frutti (BALST)	4.485,00	5	0,374	0,224	0,150